

SMALL BUSINESS EXCHANGE

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Celebrating History

Black History Month, or National African American History Month, is an annual celebration of achievements by Black Americans and a time for recognizing the central role of African Ameri-

cans in U.S history. Dr. Carter G. Woodson founded the Association for the Study of Negro Life, which initiated the first variation of Black History month, titled, Negro History Week in

1926 during the second week of February. In 1970 according to the Kent Stater, Kent State University began observance of Black History Month, however, it was not until 1976 that every

president designated the month of February as Black History Month.

SOURCE: www.kent.edu

"Beyond The Rhetoric" Black Construction: It's Legacy and Future



[Article was originally posted on www.nationalbcc.or]

By Harry C. Alford,

One of the richest legacies of African descendants is construction. From the pyramids of Egypt to the building of America, Blacks have been involved in this industry that will survive the times. We will always build. Even when we demolish existing structures it is because we are about to build something new to replace it. Yes, construction has a certain future. It is a producer of many jobs and can provide

not only a living for the laborers in the business but wealth for entrepreneurs to be handed down generation by generation.

African slaves were brought to this continent in the early 1500's to build New York (New Amsterdam at the time), Philadelphia, Baltimore, Washington, DC and the entire South-eastern territories. The craftsmanship that was learned through this action gave freed slaves an advantage as we slowly approached the Industrial Revolution. America relied on the crafts learned by Blacks during slavery and

passed along to offspring from generation to generation. Even "Chicken George's" son in the Roots documentary owned a lumber yard to sell supplies to the local black craftsmen who were the builders of the community.

As I grew up in Ventura County, CA, it was marvelous to admire the parents of my friends. The Gaston's, from east Texas, were masters at drywall. The Drayton's, from Louisiana, could lay masonry like no one else. The Gordon's, from Georgia, were expert hod carriers. No one could build a spiral staircase like Frank Williams, from Louisiana. He was so good that the wealthy would fly him to Australia, Japan, etc. to build spiral staircases for custom designed mansions. He spent most of his local time doing it for homes in Hollywood and Beverly Hills. He raised 18 children from the profits of his craft. There were many more transplanted craftsmen in my Southern California home and they were barely literate and uneducated but they mastered their crafts.

Due to the Jim Crow laws of the South, there were many Black southern craftsmen who would travel to perform their skills. Many would go to places like New York, Philadelphia, Detroit, etc. and would out compete local white contractors who could not perform as well as they did and could not settle for their affordable pricing. It was because of this, that construction unions in the North were formed to block out Black crews from coming into communities and providing a better service for a cheaper price. Soon after the unions were formed they set in motion the Davis-Bacon Act (named for two New York congressmen). This act set up arbitrary labor wage scales so that Black craftsmen could no longer under price their white counter parts. They all had to pay a certain price, prevailing wage, at a minimum and competition became no more. With the price competition out of the way, the whites moved in through political favor and blatant racism. This would be followed with Project Labor Agreements which meant some projects would be declared "Union Only". With the construction unions discriminating against Blacks, PLA's would also mean "Whites Only".

Construction unions have made it rough for Black laborers and downright lethal for Black owned construction companies. However, some of the best have made it through the years. Almost all of the longstanding Black construction companies have Southern roots. Let's look at three of the largest. Powers & Sons, SR Smoot and Russell began their businesses in Mississippi, West Virginia and Georgia respectively. The founders stressed education on their children and today the second generation is bearing the fruits of that education (Purdue, Michigan St. and Tuskegee respectively) and yielding great dividends. The third generation is settling in and they aren't just getting college degrees in engineering. The degrees are coupled with Construction Management, Architecture, Law, MBA, etc.

It is not just craftsmanship any longer. It is construction management, program management, urban development, design and build to order, etc. The construction industry demands political clout and the arrival of Black political power is right on time as city councils, school boards and mayoral offices have courageous leaders who happen to be of the same background as our Black contractors. The new generation in construction is something we can all be proud of. A new and better era is about to fully evolve.

Of course, racism still exists as well as conspiring unions and anti-affirmative action zealots who believe it is the destiny of Blacks to fail at business and not be considered a part of this economy. We will defeat them. In fact, we love to fight them at every corner as we have a rising inventory of great entrepreneurs who have derived from the craftsmanship that actually built this nation and empires from Timbuktu to Ramses II. A family tradition continues!

SOURCE:

www.nationalbcc.org/news/beyond-the-rhetoric/251-beyond-the-rhetoric-40

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Public Policy

The State of High-Speed Internet Access in California

[Article was originally posted on www.greenlining.org]

By Paul Goodman,

On January 10, Governor Gavin Newsom released his proposed California state budget for 2020-2021. The proposed budget predicts over \$150 billion in revenue, which will be used to fund all of California's state agencies and programs, including education, health care, transportation, and emergency services. Over the next week or two, folks at Greenlining will be blogging about how specific items in the budget will impact our state's communities of color. For example, this post will discuss the proposed budget's allocation of money to improve high-speed internet access and service quality across California.

Despite the fact that California is the home of the tech industry, many Californians—especially Californians of color and Californians from rural areas—lack access to reliable, affordable high-speed broadband service. For many Californians who do have broadband service, that service uses outdated technology that can only provide

very slow speeds.

These disproportionate levels of broadband quality and frequent lack of high-speed internet access stem from past policies. For example, in 2013, the Legislature severely restricted the California Public Utilities Commission's authority to regulate broadband services, and in 2017, the Legislature reduced the minimum speed requirements for providers to receive California Advanced Services Fund money—state-provided funding to pay for new broadband construction. These policies have contributed to the United States falling behind in broadband deployment—for example, right now China is building out its fiber optic network nine times faster than the U.S.

The good news is that Gov. Newsom proposed budget provides \$260.9 million over the next five years for broadband infrastructure improvements and technology investments. This move indicates that the Governor's office and the State of California are beginning to understand two things:

1. There are significant racial and rural divides in high-speed internet access, and
2. Low minimum speed standards for broadband subsidies have resulted in many Californians having substandard service.

There is a lot of discussion whether \$260.9 million over five years is enough for California to reach its policy goal. My answer is a not very comforting, "it depends." \$260.9 million would go a long way towards getting high-speed internet access to unserved and underserved Californians. However, the budget isn't just about how much money California sets aside for a specific purpose. It's also about implementation—what specific projects that money goes to, where those projects are located, and which stakeholders benefit.

Large incumbent broadband providers are going to fight to make sure that they are the primary beneficiaries of any broadband spending. They'll push to get funding to provide lousy, outdated service, make it harder for smaller

competitors to get funding and make it harder for communities to build their own networks. In short, they'll put their profits ahead of the need for high-speed internet access in marginalized communities.

Building out high-speed fiber broadband networks across California would provide massive economic benefits to California households in the form of increased access to educational and employment opportunities and access to government services. Additionally, it could potentially boost California's economy by billions of dollars. We applaud Gov. Newsom for being a strong advocate for universal broadband service, and we look forward to working with him to create a truly connected California.

SOURCE:

greenlining.org/blog-category/2020/the-state-of-high-speed-internet-access-in-california/



Business Toolkit

Grow Your Business Through Mentorship

By Allen Gutierrez,

When you start a new business, the possibilities are endless. From the type of products or services you will sell, to deciding on your company name, you have the flexibility to take your business in any direction you want.

Being your own boss can also come with challenges. When you own a business, it's up to you to set priorities and make decisions. Whether you're new to business ownership or you're a longtime entrepreneur, you may encounter situations you haven't faced before and feel unsure about how to proceed.

Fortunately, you don't have to go it alone. Mentors through SCORE, an SBA Resource Partner, can provide expert guidance. Based on their business experience, SCORE mentors can pro-

vide an objective second opinion when you confront a problem or need to make a tough call.

When Abram's Nation owner Rose Morris invented the Safety Sleeper, a tent-like structure that secures special-needs children with sleep issues, she turned to her mentor at SCORE for help getting it to the marketplace. "The education I received from my SCORE mentor was invaluable in growing Abram's Nation to become a million-dollar company," Rose said. In 2017, she was named SBA Exporter of the Year.

According to SCORE, 87% of entrepreneurs with a mentor are still in business after one year, compared to 75% of those without a mentor.

SBA Resource Partners helped countless small businesses—like Abram's Nation—to start new companies, raise start up and growth capital, and

sell millions of dollars in products and services globally last year alone.

- Small Business Development Centers counseled and trained over 250,000 clients.
- SCORE helped nearly 200,000 clients.
- Women's Business Centers counseled and trained nearly 70,000 clients.

For National Mentoring Month, take the proven approach to business success and use these strategies to secure your own business mentor:

- **Connect with a mentor through SCORE.** With more than 10,000 volunteer mentors, SCORE offers free small business mentoring at over 300 chapters nationwide and online via video chat. On SCORE's website, you can request a mentor with expertise in your industry or who can answer a specific question.

- **Seek guidance from other SBA Resource Partners.** In addition to SCORE, Small Business Development Centers provide free counseling and low-cost training to help small business owners start and grow their businesses. Veterans Business Outreach Centers provide entrepreneurial development services to eligible veterans, while Women's Business Centers give free and low-cost counseling and training to women entrepreneurs.

- Attend networking events. If you are in a highly specialized field and want to find a mentor within that niche, industry events can be a great place to start.

SOURCE: www.sba.gov

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CALIFORNIA CERTIFICATIONS

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Access to Capital

Ready to Grow Your Business?

Small-Business Grants for Women: 10 Go-To Spots

[Article was originally posted on www.nerdwallet.com]

By *Teddy Nykiel*

Federal small-business grants for women

Some federal government grants for small-business owners are designated for specific purposes, such as research and development projects, or for businesses in rural areas. Government grants typically must be used for purposes other than startup costs or day-to-day expenses.

1. Grants.gov

Grants.gov is a database of federally sponsored grants, including grants for small businesses. To apply, you must obtain a DUNS number for your business (a unique nine-digit identification number), register to do business with the U.S. gov-

ernment through its System Award Management website, and create an account at Grants.gov.

2. Small Business Innovation Research and Small Business Technology Transfer programs

The SBA facilitates these two competitive programs, which provide grants to small businesses that contribute to federal research and development. Twelve federal agencies, including the departments of Agriculture, Defense, and Health and Human Services, post grant opportunities on their websites. You can search current grant opportunities on the SBIR website. To qualify, you must operate a for-profit business with no more than 500 employees and meet other eligibility requirements.

3. The Girlboss Foundation Grant

Launched in 2014 by entrepreneur Sophia Amoruso, the Girlboss Foundation awards grants twice a year to female and female-identifying entrepreneurs.

Each grant recipient receives funding of \$15,000. Grants are exclusive to female business owners working in design, fashion, music and the arts. Selections are judged by creativity and innovation, business acumen and planning, and demonstration of a financial need.

State and local small-business grants

Because federal small-business grants are limited in number and often very competitive, you may have better luck looking for grants at the state and municipal levels. You'll have to do your own research to pinpoint specific grant pro-

grams in your area, but here are some places to look:

4. Women's Business Centers

The SBA sponsors about 100 Women's Business Centers nationwide, designed to help women entrepreneurs with business development and access to capital. Some, such as the California Capital Financial Development Corp., lend money directly, while others help you find small-business grants and loans that you may qualify for.

5. Economic development administration

Every state and many cities have economic development resources focused on promoting strong local economies. For example, California has several economic development districts,

■ Continued on page 8

California Sub-Bid Request Ad

An Equal Opportunity Employer
is requesting quotations from all qualified
DVBE

Professional services, sub-contractors, material suppliers and trucking for the following project:
Contract No. 04-0J7104
RAISE BRIDGE AND PLACE STRUCTURAL CONCRETE
CONSTRUCTION ON STATE HIGHWAY IN SOLANO COUNTY IN VALLEJO AT VARIOUS LOCATIONS

Bid Closing Date: February 13, 2020 @ 2:00 PM

CONTACT:
David Aboujudom
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:
We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DVBE firms for all items of work type, including but not limited to:

• AGGREGATE BASE AND ASPHALT PAVING	• EARTHWORK/ROADWAY/STRUCTURAL EXCAVATION	• LEAD COMPLIANCE PLAN
• BRIDGE REMOVAL	• ELECTRICAL	• PERMANENT STRIPING
• CLEARING AND GRUBBING	• EROSION CONTROL	• ROADSIDE SIGNS
• CONCRETE BARRIER	• FENCE	• ROCK SLOPE PROTECTION
• CONSTRUCTION AREA SIGNS	• LANDSCAPING	• STREET SWEEPING
• DEMOLITION	• JOB SITE MANAGEMENT	• SWPPP
• DRAINAGE PIPE	• JOINTED PLANE CONCRETE PAVING	• TRAFFIC CONTROL
• DRILL AND BOND DOWELS		

For the complete list of the Actual Project Bid Items go to:
<http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-0J7104>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email David Aboujudom contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email daboujudom@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact David Aboujudom at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DVBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

VTA's BART Phase II Industry Forum for Major Construction Contracts

TUESDAY

FEB 11 2020

8:45 a.m. Doors Open

9:30 Presentation

11:00 Q & A

11:30 Meet the Primes

DoubleTree by Hilton Hotel San Jose
2050 Gateway Place,
San Jose, California

VTA will be constructing a 6-mile, 4-station extension of BART regional rail that includes a 5-mile tunnel through downtown San Jose.

This forum will include a project overview and information on contract packaging and future contract opportunities.

VTA encourages DBE and SBE firms to participate.

<https://vtas-bart-phase-ii-industry-forum.eventbrite.com>

Vendors are encouraged to register with VTA to receive future solicitation information at www.vta.org/business-center

For more information regarding the VTA's BART Phase II Project, please visit www.vta.org/projects/bart-sv/phase-ii



California Sub-Bid Request Ads



SYBLON REID
General Engineering Contractors
Providing Solutions to Difficult Projects

P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Schieckoff
Email: BradS@srco.com & estimating@srco.com

Sub-Bids Requested From
DBE, MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:

OWNER: CITY OF NEWMAN
HEXAVALENT CHROMIUM (CR6)
COMPLIANCE WATER SYSTEM PROJECT
BIDDING MARCH 3, 2020 AT 4PM.

Scope of Work: Project consists of the completion of Well No. 10 equipping and installation and equipping of a booster pump station, transmission and distribution mains, and water services in Newman, CA. The work includes, but is not limited to: site grading; a new well pump, motor, controls; piping, valves and appurtenances; 1.0 MG water storage tank; three new booster pumps and motors; concrete, electrical work; approximately 463 LF of 8-inch transmission main, 2,723 LF of 16-inch transmission main; 614 LF of 6-inch water services; tie-in to the existing system and associated work, and all other items not mentioned above that are required by the Contract Documents. This project is funded through a Drinking Water State Revolving Fund (DWSRF) with specific requirements for bidding and performance.

DBE Work Available/ Items of Work:

Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Painting, Metal Building, Sign and safety equipment, Storage tank, Pipe, valve, etc, pump treatment system, Electrical, HVAC, Trucking, Rebar, Aggregate Supply, Masonry, Landscaping

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractors/Suppliers for the following:

San Francisco Unified School District
Dianne Feinstein Elementary School
Green Schoolyard Project #11926
Bid Date February 11th at 3:00 pm

And

Bessie Carmichael Elementary School
A.D.A Site Improvements of Schoolyard
Project #12142

&

Green Schoolyard Project #11928
Bid Date February 13th at 2:00 pm

Please email your bid proposal at least 2 days prior to the bid opening, thank you.

We are requesting bids for the following trades and/or material suppliers:

Landscaping, carpentry, demolition, electrical, plumbing

100% Performance Bond and Payment Bonds are required for this project.

Reilly Construction, Inc
167 Delano Ave, San Francisco, CA 94112
Estimator: Brian Reilly
Tel: 415-317-3603 - email: breilly33@aol.com
We Are An Equal Opportunity Employer

TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE, VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 650-9015
Contact: Arnold Tostado • Email: atostado@taftelectric.com

Invites sub-bids from qualified DBE businesses for the following project:

Agency: CALTRANS
PWCP 16-007 - C/O Lancaster - 2017 Traffic Signal Updates
Location: Lancaster, CA
BID DATE: February 20, 2020

Scope of work/Trades: Traffic Control, Striping & Signage, Concrete sidewalks, Electrical Material.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Santa Cruz, Newell Creek Dam Inlet/Outlet Replacement Project in the San Lorenzo Valley, CA.

<http://www.mdba.org> / <http://www.epa.gov> /
<http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers
for the following project:

Newell Creek Dam Inlet/Outlet Replacement
Project CWO: 19-013
Owner: City of Santa Cruz
Bid Date: March 5, 2020 @ 1:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Anchoring • Concrete Pumping • Concrete Supply • Concrete Reinforcement • Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Carpentry • Clear & Grub • Drilling & Blasting Geotechnical Monitoring • Grouting • Demolition • Dewatering • Diving • Electrical • Erosion Control Equipment • Hydro-seeding • Instrumentation & Controls • Masonry • Metals • Openings • Paintings & Coatings CISS Piling • Piping & Valves • QA/QC • Roofing • Rip-rap • Shoring • Sheet Metal • Shoring • Shotcrete Structural Steel • Specialties • Street Sweeping • Surveying • SWPPP • Temp Utilities • Thermal & Moisture Protection • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due
February 28, 2020 and Quotes
NO LATER THAN March 4, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (DWSRF) applies

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176
DIR #: 1000001147

An Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of San Mateo, Underground Flow Equalization System (UFES) Package Project in San Mateo, CA.

<http://www.mdba.org> / <http://www.epa.gov> /
<http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers
for the following project:

Underground Flow Equalization System Package
Project No.: 465003-46514-0553-46320

Owner: City of San Mateo

Bid Date: March 5, 2020 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Concrete Pumping • Concrete Supply Concrete Reinforcement • Minor Concrete Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Grouting • Deep Soil Mixing Demolition • Dewatering • Drywall • Electrical • Erosion Control • WTP Equipment • Fencing & Gates • Fire Detection & Alarms • Flooring • FRP Tanks • Geotextiles • HVAC • Horizontal Drilling • Instrumentation & Controls • Joint Sealant • Landscaping • Masonry • Metals • Openings • Metal Decking • Micropiles • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Roofing • Signage • Sheet Metal • Shoring Structural Steel • Specialties • Street Sweeping • SWPPP • Thermal & Moisture Protection • Tiebacks • Trucking & Hauling • Tree Removal • Water Truck

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Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

CA Lic. 433176
DIR #: 1000001147

An Equal Opportunity Employer



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR SBE/SLBE/DBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Richmond Parkway Transit Center
AC Transit IFB No. 2020-1486
BID DATE: February 27, 2020 @ 1:00 PM

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Erosion Control Measures, Survey, SWPPP Plans, Traffic Control Plans, Temporary Fence, Cold Milling, Sawcutting, Traffic Control, Signage, Misc. Concrete, Striping & Markings, Pavement Fabric, Fencing, Domestic Water, Sewer, Plumbing/Plumbing Connections, Electrical, Seal Coat, Crane, Waterproofing, QC Testing, and Construction Materials**

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available at the following link - <http://www.ac-transit.org/acpronet/2020-1486/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE/SLBE/DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE/SLBE/DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Bid #20F-127 Dover Academy
Parking Lot and Drop Off
Fairfield-Suisun Unified School District
BID DATE: February 25, 2020 @ 9:00 AM

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Erosion Control Measures, Electrical, Landscape, Minor Concrete, Striping, Signs, Survey, Fencing, Shade Structures, Tree Demo, SWPPP, and Construction Materials**

Terry Zahner (510-809-3479 tzahner@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS RTE 50 - STATE HIGHWAY IN EL DORADO COUNTY IN AND NEAR PLACERVILLE FROM MOSQUITO ROAD UNDERCROSSING TO SCHNELL SCHOOL ROAD UNDERCROSSING AND FROM 0.2 MILE WEST OF STILL MEADOW ROAD TO 0.2 MILE EAST OF CARSON ROAD

Contract No. 03-4E62U4
Federal Aid Project No. ACNH-P050(152)E
Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: FEBRUARY 19TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGISTS CONSULTANT, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRTE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

2020 PAVEMENT PRESERVATION PROJECT

Contract No. CE 18-19-12,

Federal Project No. STP-5019(034)

Disadvantaged Business Enterprise Goal Assigned is 20%

OWNER: CITY OF SANTA CLARA
1500 Warburton Avenue, Santa Clara, CA 95050

BID DATE: FEBRUARY 12, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, MINOR CONCRETE, PAVEMENT MILLING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <https://www.santaclaraca.gov/business-development/bid-opportunities-with-the-city>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

FAIR OAKS BOULEVARD IMPROVEMENT PROJECT - PHASE 3

MARCONI AVE. TO LANDIS AVE.

FEDERAL AID PROJECT CML 5924(215)

Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER:
COUNTY OF SACRAMENTO
PUBLIC WORKS & INFRASTRUCTURE AGENCY
DEPARTMENT OF TRANSPORTATION
1007 7th Street, Sacramento, CA 95814

BID DATE: FEBRUARY 13TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, ADL BURIAL LOCATION REPORT, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, JOINT TRENCH, LANDSCAPING, MINOR CONCRETE, PAVING FABRIC, ROADSIDE SIGNS, ROADWAY EXCAVATION, SAWCUTTING, SLURRY SEAL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, TREE REMOVAL/TRIMMING, UNDERGROUND, WALL (BLOCK), TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dgs.saccounty.net/capsd/Pages/Construction.aspx

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

YOSEMITE SLOUGH NORTH SHORELINE PARK IMPROVEMENTS - PHASE 2A

CANDLESTICK POINT STATE RECREATION AREA
No. C19E0039

Disadvantaged Veteran Business Enterprise Goal Assigned is 6%

OWNER:
STATE OF CALIFORNIA
NATURAL RESOURCES AGENCY
DEPARTMENT OF PARKS AND RECREATION
One Capitol Mall, Suite 410,
Sacramento, CA 95816

BID DATE: FEBRUARY 26TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Veteran Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CONCRETE (CURB, GUTTER, SIDEWALK), BRICK PAVERS, FENCING/GATES, UNDERGROUND (STORM, SEWER, WATER), ELECTRICAL (STREET LIGHT), STRIPE/SIGNS, LANDSCAPE & IRRIGATION, EROSION CONTROL SEEDING, TRUCKING, SWEEPING, AGGREGATE BASE SUPPLY AND ASPHALT CONCRETE SUPPLY.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at Department of General Services' (DGS) website at <https://caleprocure.ca.gov/pages/Events-BS3/event-search.aspx> - Event Name: C19E0039. Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

SMALL BUSINESS EXCHANGE



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO
WEST A STREET, SAN LORENZO AREA,
ALAMEDA COUNTY**
Specification No. 2385
MBE Goal - 15% WBE Goal 5%

OWNER:

COUNTY OF ALAMEDA

951 Turner Court, Room 300, Hayward, CA 94545

NEW BID DATE: FEBRUARY 25, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, CONSTRUCTION AREA SIGNS,
ELECTRICAL, FENCING, HAZARDOUS MATE-
RIAL, LANDSCAPING/IRRIGATION, MINOR CON-
CRETE, MINOR CONCRETE STRUCTURE, PAVING
STONE, ROADSIDE SIGNS, STRIPING, SURVEY/
STAKING, SWPPP PREP/WATER POLLUTION
CONTROL PLAN PREP, TEMPORARY EROSION
CONTROL, TRAFFIC CONTROL SYSTEM, UNDER-
GROUND, TRUCKING, WATER TRUCKS, STREET
SWEEPING, CLASS 2 AGGREGATE BASE MATE-
RIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@pub.
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is
[ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is f7pa55wd)
or from the Owner's site at [www.dot.ca.gov/hq/
esc/oe/weekly_ads/all_adv_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention
of Estimator Victor Le. If you have questions for
the Estimator, call at (925) 829-9220. When sub-
mitting any public works bid please include your
DUNS number and DIR number. For questions
regarding registration for DIR use the link at:
www.dir.ca.gov/Public-Works/PublicWorks.html
If you need MBE/WBE support services and as-
sistance in obtaining bonding, lines of credit,
insurance, necessary equipment, materials and/
or supplies or related assistance or services, for
this project call the Estimator at (925) 829-9220,
or contact your local Small Business Develop-
ment Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transporta-
tion Resource Center ([www.transportation.gov/
osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout por-
tions of work to increase the expectation of meet-
ing the MBE/WBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

NBC Construction & Engineering Inc.
as a "GENERAL CONTRACTOR" is requesting
Proposal on "ALL TRADES" from all subcontractors
& suppliers, including DVBE, LBE, DBE, SBE,
MBE, WBE firms for the following project:

PROJECT TITLE:

**MARSHALL ELEMENTARY SCHOOL
EXTERIOR STAIRS**

SFUSD Project Number: 12035

BID DATE & TIME: 2/20/2020 @ 2:00PM

PROJECT LOCATION:

**MARSHALL ELEMENTARY SCHOOL
1575 15th Street, San Francisco, CA 94103
Owner: San Francisco Unified School District
NBC Construction & Engineering Inc.
850 South Van Ness Avenue
San Francisco, CA 94110**

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District
has a Labor Compliance Program (LCP) -Prevail-
ing Wages in effect on this Project and all con-
tractors and subcontractors bidding this project
will be required to comply with the LCP. In ad-
dition, All the Certified Payrolls (CPR) must be
reported through Elation System and DIR web-
site. Bidder is responsible for all shipping and
handling fees. Plans are available for viewing at
[www.e-arc.com/location/san-francisco-hooper-
street/](http://www.e-arc.com/location/san-francisco-hooper-street/) Click on the Order from PlanWell/Public
Planroom "button" and search for project name
and number. Or contact us.

**Please Submit & Fax all proposals
to 800-622-9144**

For more information,

Please call Mike Schalchi at (925)-322-7473

**HUEY CONSTRUCTION MANAGEMENT CO., INC.
DBA MH CONSTRUCTION MANAGEMENT CO.**

An Equal Opportunity Employer is requesting
quotations from all qualified
DBE, DVBE, MBE, WBE, SBE, Any Minority Business
sub-contractors and/or material suppliers
for the following project:

**LOWELL HIGH SCHOOL LIBRARY MODERNIZATION
PROJECT NO. 12021**

1101 EUCALYPTUS DRIVE, SAN FRANCISCO, CA 94132
Located in San Francisco County, CA

Owner: SAN FRANCISCO UNIFIED SCHOOL DISTRICT
Bid Date: FEBRUARY 11, 2020 at 2:00 pm

We are requesting bids for the following trades
and/or material suppliers:

Construction of interior improvements including
METALS, WOOD AND PLASTICS, THERMAL AND
MOISTURE PROTECTION, DOORS AND WINDOWS,
FINISHES, SPECIALTIES, HVAC, ELECTRICAL,
COMMUNICATIONS.

Bid documents can be obtained from our office or
contact our operation for assistance

**Huey Construction Management Co., Inc.
2000 Oakdale Ave, Unit A-1, San Francisco, CA 94124
Phone: (415) 558-9806 Fax: (415) 558-9612
Contact: Matthew Huey, mhchuey@gmail.com or
Isabella, mhcisabellalau@gmail.com
An Equal Opportunity Employer**

SUBCONTRACTOR (LBE) CONTACT REQUEST

"CONJRFQ2020-02, Audit Services"

SUBCONTRACTING SPECIALTIES REQUIRED

Deloitte is interested in bidding on RFQ2020-02,
Audit Services for the Controller's Office. We are
seeking qualified LBE candidates that are Certi-
fied Public Accountants (CPAs), Certified Foren-
sic Accountants (CFAs), Certified Fraud Examin-
ers (CFEs), and Certified Internal Auditors (CIAs)
with experience in the following service areas:

- Service Area 1: Performance Audit, Financial Audit and Attestation Engagement (CPA & CIA)
- Service Area 2: Forensic Accounting and Investigative Services (CFA & CFE)
- Service Area 3: Financial, Management, or Accounting Review Services (CPA)

Please contact

Mary Gillis mgillis@deloitte.com,
if you have candidates that meet
these qualifications.

**Deloitte
555 Mission St. Ste 1400
San Francisco, CA 94105**

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to certified Disadvantaged Business Enterprise (DBE) firms, for the construction of:

Napa Sanitation District -

West Napa Pump Station Project

Engineer's Estimate: \$8,450,000

Bid Date & Time: February 19, 2020 at 2:00 P.M.

Project Location: Napa, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project:

**Concrete, Electrical & Instrumentation, Earthwork, Paving, Fencing, Demolition, Painting & Coat-
ing, Plumbing, Reinforcing Steel, Structural Metals, Waterproofing, Dewatering, Precast Concrete,
Misc. Metals, Railings, FRP, Cathodic Protection, Solar Photovoltaic, PV&F, Pipe Fab, and Pipe
Supports.**

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA

Ken Leef, Project Procurement Manager

bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance. Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

District Local Small Business (LSB) and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District

**34.5kV Cable Replacement and Fiber Optic Cable Installation, R-Line, RCP to RRY
Contract No. 15EJ-182**

BID DATE: February 11th, 2020 @ 2PM

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Clear & Grub, Contaminated Soil, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding AC Concrete, Instrumentation, Landscape, Masonry, Paving, General Piles, Precast Structural, Rebar, Shoring, Signs, Stray Current, Stripes & Markers, Survey

SUPPLIERS: Aggregate, Fabric, Lumber, Misc. Metals, Sheet Pile, Precast Utility, Ready Mix, Steel Fabrication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents are available free of charge from the owner after registering on the BART portal located at suppliers.bart.gov. You may view the documents during business hours at our office located at 1 Harbor Center, Suite 200, Suisun City, CA 94585. We can also provide you with a link to download plans and specifications. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at jmiranda@shimmick.com.

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, or related assistance or services may contact our estimator Aron Oshio at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



Survey results from African-American Small Business Owners

African-American Small Business Owners Younger, Happier, and 65% More Likely to be Women

Guidant Financial and LendingClub's 2019 Report on the State of Small Business also shows African-American business owner confidence increased by nine percent in one year

African-American small business (SMB) owners are happier, younger, and more female-led than the average of SMB owners surveyed according to a survey from SMB financing company Guidant Financial. The 2019 Small Business Trends surveyed more than 2,700 current and aspiring owners nationwide. The 2019 Small Business Trends report gathers findings about the current state of African-American small business ownership in the United States.

Key findings include:

- Thirty-eight percent of African-American small business owners are women — a big distinction from the average small business

owner, of whom only 23 percent are female.

- Fifty-six percent of African-American small business owners rated their happiness at nine or 10 on the rating scale (10 being the happiest), 6 percent more than the average small business owner.
- African-American small business owners had an increase in confidence in the state of small business with a 9 percent increase to 30 percent compared to last year's survey results of 28 percent.
- Forty-five percent of African-American SMB owners are boomers, while the national average is 57 percent.
- Thirty-two percent of African-American small business owners are Gen X versus 25 percent of the overall SMB owners surveyed.
- African American small business owners

are 23 percent millennial while the average is 18 percent.

- A desire to "pursue my own passion" was the primary reason African-American respondents went into business for themselves, at 28 percent, followed closely by "ready to be my own boss" (27 percent). Other top reasons to go into small business included "opportunity presented itself" (17 percent) and "dissatisfaction with corporate America" (11 percent).
- Forty-seven percent of African-American small business owners are running their businesses by themselves, compared to the 33 percent of average small business owners.

With a 45 percent increase in industry share, African-American small business owners are opening more health, beauty, and fitness businesses than in the prior year. These categories surpassed last year's most popular industry, business services for African-American small businesses.

Challenges

Like other SMB owners, lack of capital and cash flow is among the biggest challenge facing African-American business owners. Related to this challenge, studies show minority-owned businesses receive lower loan amounts than non-minority businesses. The 2019 Small Business Trends survey saw this demonstrated in that the majority of African-American small businesses were acquired for under \$50,000 (58 percent), while the national average of businesses acquired under \$50,000 is 45 percent.

Forty-seven percent are running their businesses by themselves, compared to 33 percent of average SMB owners. African-American businesses have fewer employees, with 38 percent having two to five employees and only 7 percent having six to 10 employees. Contrasting this is the average small business owner, with 41 percent

■ Continued on page 11

AFRICAN-AMERICANS IN BUSINESS

Guidant Financial and LendingClub teamed up to survey more than 2,700 current and aspiring small business owners nationwide. Here are insights about African-American entrepreneurs including current trends, challenges, and motivations.

CONFIDENCE IN POLITICAL CLIMATE

+9% of 9-10 responses YoY

MOTIVATION FOR OPENING A BUSINESS

TOP CHALLENGES FOR SMALL BUSINESS OWNERS

HAPPINESS LEVEL

MALE AGE RANGE

- 50+ - 48%
- 40-49 - 27%
- 18-39 - 25%

FEMALE AGE RANGE

- 50+ - 41%
- 40-49 - 38%
- 18-39 - 21%

62% Identify as Male

38% Identify as Female

YEARS IN BUSINESS

TOP 5 SMALL BUSINESS INDUSTRIES

MOST POPULAR FINANCING METHODS

69%

OF ALL RESPONDENTS SAID THEIR BUSINESS WAS CURRENTLY PROFITABLE.

Guidant Financial and LendingClub are small business financing providers committed to making more successful owners and affiliates. They provided access to a total of \$6.1 billion in thousands of dollars in lending, business financing. The above data is based on their small business survey. Survey conducted in 2019 and completed in 2020. Guidant Financial and LendingClub conducted an initial survey of more than 2,700 male and female small business owners and aspiring entrepreneurs from the continental U.S. Africa and Hawaii. Ages of respondents ranged from 18 to over 60.

Small-Business Grants for Women: 10 Go-To Spots

Continued from page 3

such as the Superior California Economic Development District, which provides financing to local entrepreneurs.

6. Small Business Development Centers

There are hundreds of SBA-sponsored Small Business Development Centers around the country, typically housed at colleges and universities. SBDCs offer free, one-on-one business consulting, including help with developing a business plan, researching markets and finding financing.

Private small-business grants for women

Some private organizations and businesses offer national grant programs for women small-business owners. Here are two to consider:

7. Amber Grant

The Amber Grant Foundation awards \$4,000 to a different women-owned business every month. At the end of each year, one of the 12 grant winners is awarded an additional \$25,000. The application is relatively simple: Explain your business, describe what you'd do with the grant money and pay a \$15 application fee.

The foundation's advisory board chooses the winners, looking for women with passion and a good story. Businesses operating in the U.S. and Canada are eligible.

8. Eileen Fisher Women-Owned Business Grant

Eileen Fisher, a women's clothing retailer, awards a total of \$100,000 to up to 10 women business owners each year. To be eligible, wom-

en must make up at least 51% of your business's ownership and leadership, your business must have been in operation for at least three years, earn less than \$1 million in annual revenue, and be focused on environmental or social change.

Two other grant possibilities

These options aren't specifically for women, but they're good small-business grants to consider:

9. FedEx Small Business Grant

FedEx awards up to \$25,000 apiece to 10 small businesses annually. In 2017, the contest provided a total prize pool of \$120,500. Winners also receive money to use toward FedEx Office print and business services.

The application requires an explanation of your business, how you'd use the money, photos of

your business and — this part is optional — a short video explaining your business. To be eligible, you must operate a for-profit business with fewer than 99 employees and at least six months of operating history.

10. National Association for the Self-Employed

This nonprofit trade association awards \$4,000 per month in growth grants to small businesses that can be used for a variety of business needs, including marketing, advertising and hiring employees.

SOURCE:

www.nerdwallet.com/blog/small-business/small-business-grants-for-women/

3 Keys to Building Strong General Contractor-Client Relationships

[Article was originally posted on www.constructconnect.com]

By Kendall Jones,

As a general contractor, building strong relationships with your clients is important to your company's success. Good client relationships can lead to repeat business, referrals, and word of mouth marketing. A good working relationship built on trust and understanding can go a long way when issues arise on a project.

The GC-client relationship should be mutually beneficial to both parties regardless of whether it's for one project or for multiple projects. It's a simple formula, the client receives a project completed on time and within budget built to their satisfaction and the GC gets paid on time and makes a profit.

But how does a general contractor go about building that relationship. What's necessary to take it from simply rendering services once to something more, something better?

Communication

Establishing good communication with your client is probably the most important step to building a strong relationship. The first thing you want to do is establish a single point of contact who will be responsible for all communications with the client. It will simplify the flow of information and eliminate any confusion as to who the client should contact.

You also need to determine what method of communication and how often you will communicate information to the client as a project progresses. This may mean daily or weekly updates or less frequently on larger projects like when major milestones are completed. It's all about keeping the client informed without bombarding them with constant updates and becoming a nuisance.

Each client is different, so it's important to discuss how and when they will be communicated with. Email and text are popular methods for communication because it creates a digital paper trail that can be referenced in the event of any issues or disputes. Phone calls and in-person meetings are also good when discussing more complex issues, just be sure to follow up with a quick email recapping what was discussed.

In addition to regular project updates, you also want to keep the client in the loop when any issue or potential problem arises that may lead to a delay in completion. Even if a delay doesn't happen, you're showing the client that you are on top of the situation and have a plan of action to keep the project moving.

Contract

Regardless of whether it's a first-time client or one you've worked with for years, having a clear and concise contract in place is essential to building and maintaining a strong relationship. It might seem strange to think about a legal document as a key to building a strong relationship. But let's think about that for a moment, a good contract clearly establishes roles and responsibilities for all parties involved and what each party is responsible for.

A good contract should be easy to understand and written in plain English. The contract should clearly outline roles and responsibilities for both the client and the GC. Clauses for scope of work, payments, change orders, claims, etc. should be clearly outlined in the contract.

Both parties should sit down and carefully review the contract together. Any gray areas or ambiguous language should be addressed and corrected before signing the contract. Laying out the expectations of both parties in the contract leads to fewer disagreements and finger-pointing should issues arise.

Collaboration

If you're really looking to build a strong relationship with your client, you want to work with them, not for them. Certain contracting methods and project delivery methods like design-build and integrated project delivery tend to rely on a more collaborative approach. As a GC, the earlier in the design phase that you can get in on a project, the better.

Focus on determining what aspects of the project are the most important to the client. It could be the budget, project timetable, quality of work, sustainability, etc. Be sure to ask open-ended questions so you truly understand what the client wants and needs in their building.

Continued on page 11

Tutor Perini/O & G Joint Venture (TPOG)



SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE
PURPLE LINE EXTENSION SECTION 2 PROJECT

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)



INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

Nareg@moderntimesinc.com

BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

NOTICE TO BIDDERS

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the:

Madison Park Academy Video Surveillance Installation Project
400 Capistrano Drive,
Oakland, California 94603
Project No. 20107

Project consists of:

Installation of interior and exterior cameras as well programming of the existing cameras. The selected vendor will be responsible for the installation of the Dell R540 servers as well as the Milestone software/camera license and programming. Specifications and details will be available at East Bay Blue Print. Please note that the selected vendor must be Milestone Certified in house and not use subcontractor for use of their certification.

Engineer's Estimate: **\$100,000.00**

Project Manager for this project is **Richard Rogers**, who can be reached at **(510) 535-7048**.

This Contract IS subject to prequalification pursuant to Public Contract Code section 20111.6.

The Prequalification package can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Packages are towards the Bottom of page.

This Contract is subject to the District's Project Labor Agreement

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: ousd.org > Offices and Programs > Facilities Planning & Management Department > For Contractors and Developers > Bids and Requests for Proposals > Bid Information > 2016 PLA - Project Labor Agreement.

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

1. Contract Documents will be available on or after **Thursday, February 13, 2020**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077 Email: ebbp@eastbayblueprint.com, Attn: Sandy. Online using the Plan Command System at www.eastbayblueprint.com or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are

NON-REFUNDABLE

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County
 McGraw Hill Construction Data
 San Francisco Builder's Exchange
 Reed Construction Market Data
 Contra Costa Builder's Exchange
 Marin Builder's Exchange

The Contract Time shall be Sixty (60) calendar days, and liquidated damages for delay shall accrue. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

Front Desk
Facilities Planning & Management
955 High Street, Oakland, CA 94601

on **Thursday, February 27, 2020 until 2:30 p.m.** on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted.

Mandatory pre-bid site visit will be held on **Thursday, February 13, 2020 at 10:00 a.m.** located at: **Front Entrance of Madison Site**. Bidders not attending the **site visit** will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class C-7 Low Voltage Systems and/or C-10 Electrical Contractor License** and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollar (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

Outreach February 2020
APPLY TO BECOME A CENSUS TAKER!
 Census Bureau is recruiting now to fill important temporary positions in San Francisco with great pay (\$30/hour) and flexible hours for Spring 2020. You do not have to be a US citizen to apply. Be a Census Taker and make a difference in your community!
Apply online NOW at 2020census.gov/jobs.
FIND FREE TO LOW-COST IMMIGRATION LEGAL HELP IN SAN FRANCISCO
 Find free or low-cost immigration legal services in your own language. San Francisco's Immigrant Support Hub is a safe referral site that can help you with immigration screenings, citizenship applications, DACA renewal, asylum, green card renewal, TPS, deportation counsel and much more at: immigrants.sfgov.org.
The SFMTA wants to hear from you!

The SFMTA is currently conducting a survey to better understand perceptions of sharing rides in San Francisco. To connect San Franciscans safely, equitably, and sustainably to their communities, we must make more efficient use of our street infrastructure. Increasing vehicle occupancy through shared rides, either in carpools or shared ride-matching apps, is one way to more efficiently utilize our existing street space. We are trying to identify priorities for San Francisco residents and the barriers they face when considering using shared ride options through this survey.
 Take the survey at sfmta.com/projects/shared-rides-pilot
 Child support matters can be complicated, stressful, and confusing. The Department of Child Support Services helps parents understand the process so they know their rights and options for making and receiving support payments. Call us today at (866) 901-3212 or visit our office at 617 Mission Street to learn how we can help you. Information is also available online at www.sfgov.org/dcss.

1 hour a week makes a world of difference. Half of San Francisco's 3rd and 4th graders are not reading at grade level. By volunteering to tutor through the Library's award-winning FOG Readers program, you can help students in grades 1-4 increase their confidence and gain half a grade level within the first three months. Currently, there are more than 300 children waiting for a volunteer to help change their lives. For more information, visit sfpl.org/fog. To get started, email readers@sfpl.org.
 Plan for your business's future. Learn about different succession planning models such as Employee Stock Ownership (ESOP), Cooperatives, and Trusts.

The San Francisco Office of Economic and Workforce Development and Small Business Development Center in partnership with Project Equity have launched a program specifically for businesses that are interested in succession planning. Workshops, one-on-one consultations, and technical assistance will be provided at no cost to interested businesses.
 Contact: Susan Ma at susan.ma@sfgov.org or (415)554-6648.
 The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS-3334886#



calottery

CALIFORNIA STATE LOTTERY
 Request for Proposal #50134
 Security System Services

The California State Lottery (Lottery) is inviting proposals from qualified vendors to provide comprehensive security system services in connection with the operation and maintenance of the Lottery's physical security systems and equipment, including but not limited to performance of preventive and remedial system maintenance, new installations, emergency repairs, emergency remote monitoring upon request, and equipment modifications, on a statewide basis.

To view the RFP document and see all of the specifications the RFP is available to download exclusively on the Lottery website at www.calottery.com under "Vendor Opportunities." The Lottery will not distribute paper copies of the RFP. Please address your questions to the contact person named in the solicitation, Issuing Office, and Bidder-Initiated contact.

CNS-3335022#

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

ANNOUNCEMENT TO PREQUALIFIED BIDDERS

University of California, Irvine Medical Center invites sealed bids for a lump sum contract for the **B54, 1st Fl, Cytogenetic/FISH/Molecular Lab, Project No. 994659**.

Description of Work: The project will renovate 6,780 ASF on the 1st and 4th Floors of Building 54. The project will create new lab space on the 1st Fl, modify existing freezer and dark rooms, create staff workstations and convert existing molecular labs on the 4th Fl to offices, storage and a conference area into the new Cytology, FISH, and Molecular Labs.

Project completion time: 180 calendar days

Estimated Cost: \$2,500,000

Bid Documents: Will be emailed to prequalified contractors on Friday, January 17, 2020.

Prequalified Bidders: 2H Construction, Inc., Signal Hill, CA, (562) 424-5567; Align Builders, Carlsbad, CA (858) 800-2531; Brascia Builders, Inc., Long Beach, CA 90804, (562) 576-0900; De La Secura, Inc., dba DLS Builders, Orange, CA, (714) 998-3790; Hanna Construction, Orange, CA, (714) 633-8200; Harry H. Joh Construction, Paramount, CA 90723, (562) 879-3079; Kitchell Contractors, Inc., San Diego, CA, (858) 947-5165; Morris Construction, Newport Beach, CA, (949) 697-9621.

License Requirement: Current and active California CSLB "B" General Contractor contractor's license.

Bid Submittal Requirements: Sealed Bids due 2:00 pm, Thursday, February 20, 2020 at: UCIMC Planning Administration, Building 27, Room 136, UCI Medical Center, 101 The City Drive South, Orange, CA 92868. Bids will be opened at 2:05 pm, Thursday, February 20, 2020, Building 27, Room 134, UCI Medical Center. Contract will be awarded to lowest responsive bidder.

Mandatory Pre-Bid Conference: Friday, January 24, 2020, Pre-Bid Conference and Site Visit promptly at 10:00 am at UCIMC Building 27, Conf. Room 116, 101 The City Dr. South, Orange, CA 92868. ONLY prequalified bidders attending can submit Bids.

Required Bid Security: 10% bid security. Surety issuing bid bond shall be an admitted surety insurer (as defined in the CA Code of Civil Procedure Section 995.120) at bid deadline.

Additional Requirements: Successful Contractor and subs must follow nondiscrimination requirements in Bid Docs and pay prevailing wages at location of Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

Contact Terri Kalwara at (714) 456-8842, tkalwara@hs.uci.edu or Kim Kerwin at (714) 456-5735, khau@hs.uci.edu.

For other opportunities, <http://www.ucirvinehealth.org/planning-administration> THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Irvine Medical Center

SMALL
BUSINESS
 EXCHANGE

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389672-00

Fictitious Business Name(s):
Ameri-Core
Address
1308 B Hayes Street, San Francisco, CA 94117
Full Name of Registrant #1
Jonah Dolese
Address of Registrant #1
368 Springbrook Dr., Vallejo, CA 94591
Full Name of Registrant #2
Jeffrey Gonzales
Address of Registrant #2
837 Laurel Avenue, Burlingame, CA 94010

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-20-2020**

Signed: **Jonah Dolese**

This statement was filed with the County Clerk of San Francisco County on **01-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389523-00

Fictitious Business Name(s):
Aster Health & Wellness
Address
1405 Van Ness Avenue #603, San Francisco, CA 94109
Full Name of Registrant #1
Vanessa Harris
Address of Registrant #1
1405 Van Ness Avenue #603, San Francisco, CA 94109

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/18/2020**

Signed: **Vanessa Harris**

This statement was filed with the County Clerk of San Francisco County on **01/21/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/21/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389376-00

Fictitious Business Name(s):
1.) Gateway Management
2.) Gateway Management & Realty
Address
3240 21st Street, San Francisco, CA 94110
Full Name of Registrant #1
CM Collins & Associates Inc. (CA)
Address of Registrant #1
3240 21st Street, San Francisco, CA 94110

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1-1-1984**

Signed: **Christopher Collins, President**

This statement was filed with the County Clerk of San Francisco County on **01-09-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/09/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389376-00

Fictitious Business Name(s):
Laura DeSantis LPCC
Address
815 Hyde Street, Suite #317, San Francisco, CA 94109
Full Name of Registrant #1
Laura DeSantis
Address of Registrant #1
1444 7th Avenue, Apt #204, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/13/2020**

Signed: **Laura DeSantis**

This statement was filed with the County Clerk of San Francisco County on **01-13-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/13/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389193-00

Fictitious Business Name(s):
LDP Architecture
Address
90 South Park, San Francisco, CA 94107
Full Name of Registrant #1
Levy Design Partners, Inc (CA)
Address of Registrant #1
90 South Park, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **November 1, 2019**

Signed: **Tobys Levy, President**

This statement was filed with the County Clerk of San Francisco County on **12-27-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
12/27/2019

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389652-00

Fictitious Business Name(s):
Life Is Cozy
Address
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102
Full Name of Registrant #1
Kseniia Naidyon
Address of Registrant #1
77 Van Ness Avenue, Apt #605, San Francisco, CA 94102

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Kseniia Naidyon**

This statement was filed with the County Clerk of San Francisco County on **01-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389147-00

Fictitious Business Name(s):
Misguided Spirits
Address
1150 Illinois Street, San Francisco, CA 94107
Full Name of Registrant #1
Ava Food Labs, Inc. (DE)
Address of Registrant #1
1150 Illinois Street, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Alec Lee, President**

This statement was filed with the County Clerk of San Francisco County on **12/24/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
12/24/2019

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389086-00

Fictitious Business Name(s):
PIRRO'S PIZZERIA
Address
2244 Taraval Street, San Francisco, CA 94116
Full Name of Registrant #1
Pirro's Pizzeria Inc., (CA)
Address of Registrant #1
2244 Taraval Street, San Francisco, CA 94116

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 6, 2019**

Signed: **Corinne Pusawong**

This statement was filed with the County Clerk of San Francisco County on **12/18/2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne L. Argente**
Deputy County Clerk
12/18/2019

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389557-00

Fictitious Business Name(s):
PROX
Address
940 Duncan Street, #D101, San Francisco, CA 94131
Full Name of Registrant #1
Hiroshi Egawa
Address of Registrant #1
940 Duncan Street, #D101, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-22-2020**

Signed: **Hiroshi Egawa**

This statement was filed with the County Clerk of San Francisco County on **01-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01/22/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389399-00

Fictitious Business Name(s):
Skyline Enterprises
Address
505 Sansome Street, 7th Floor, San Francisco, CA 94111
Full Name of Registrant #1
Skyline Construction Enterprises, Inc. (CA)
Address of Registrant #1
505 Sansome Street, 7th Floor, San Francisco, CA 94111

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-04-2019**

Signed: **Jared Isaacsohn**

This statement was filed with the County Clerk of San Francisco County on **01/10/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Alex Liang**
Deputy County Clerk
01/10/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389469-00

Fictitious Business Name(s):
Sueno Pilates LLC
Address
736 San Bruno Avenue, San Francisco, CA 94107
Full Name of Registrant #1
Sueno Pilates LLC (CA)
Address of Registrant #1
736 San Bruno Avenue, San Francisco, CA 94107

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-31-2019**

Signed: **Honorine Parrish**

This statement was filed with the County Clerk of San Francisco County on **01-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
01/15/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0389472-00

Fictitious Business Name(s):
Too Juiced
Address
255 Buckingham Way #01, San Francisco, CA 94132
Full Name of Registrant #1
Chelzy Cheeley
Address of Registrant #1
2271 19th Avenue, San Francisco, CA 94132
Full Name of Registrant #2
Brittaney Allison
Address of Registrant #2
255 Buckingham Way #01, San Francisco, CA 94132

This business is conducted by **A General Partnership**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-3-2019**

Signed: **Chelzy Cheeley**

This statement was filed with the County Clerk of San Francisco County on **01/15/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/15/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389341-00

Fictitious Business Name(s):
Triple Twist
Address
870 Market Street, #1040, San Francisco, CA 94102
Full Name of Registrant #1
Chunmei Zhou
Address of Registrant #1
1915 Wrenn Street, Oakland, CA 94602

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2009**

Signed: **Chunmei Zhou**

This statement was filed with the County Clerk of San Francisco County on **01/08/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
01/08/2020

01/16/20 + 01/23/20 + 01/30/20 + 02/06/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389666-00

Fictitious Business Name(s):
ZigLeft Consulting
Address
3894 22nd Street, San Francisco, CA 94114
Full Name of Registrant #1
Jessica Liu
Address of Registrant #1
3894 22nd Street, San Francisco, CA 94114

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-24-2020**

Signed: **Jessica Liu**

This statement was filed with the County Clerk of San Francisco County on **01-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
01/29/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389706-00

Fictitious Business Name(s):
Kerry Watson Skin Care
Address
1527 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Kerry Watson Skin Care LLC (CA)
Address of Registrant #1
1527 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/20/2019**

Signed: **Kerrin Watson**

This statement was filed with the County Clerk of San Francisco County on **02-3-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02/03/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389726-00

Fictitious Business Name(s):
Snow May Studio
Address
173 Harold Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Xuemei Jin
Address of Registrant #1
173 Harold Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2020**

Signed: **Xuemei Jin**

This statement was filed with the County Clerk of San Francisco County on **02-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**
Deputy County Clerk
02/03/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389764-00

Fictitious Business Name(s):
Dreamin Apparel Design Studio
Address
514 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Violet M. Watson
Address of Registrant #1
514 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/30/2020**

Signed: **Violet M. Watson**

This statement was filed with the County Clerk of San Francisco County on **02/05/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
02/05/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389562-00

Fictitious Business Name(s):
Seniore's Pizza
Address
456 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Seniore's Pizza 2014 Inc. (CA)
Address of Registrant #1
456 Haight Street, San Francisco, CA 94117

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2020**

Signed: **Simon Jaber**

This statement was filed with the County Clerk of San Francisco County on **01-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
01/22/2020

02/06/20 + 02/13/20 + 02/20/20 + 02/27/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389133-00

Fictitious Business Name(s):
SHUDRAKKA
Address
33 8th Street, Apt #1733, San Francisco, CA 94103
Full Name of Registrant #1
Ekaterina Shudrak
Address of Registrant #1
33 8th Street, Apt #1733, San Francisco, CA 94103

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-23-2019**

Signed: **Ekaterina Shudrak**

This statement was filed with the County Clerk of San Francisco County on **12-23-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
12/23/2019

01/02/20 + 01/09/20 + 01/16/20 + 01/23/20

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0389102-00

Fictitious Business Name(s): **BARE HANDS**
Address: **30 Ford Street, San Francisco, CA 94114**
Full Name of Registrant #1: **Suzanne Shade**
Address of Registrant #1: **30 Ford St., San Francisco, CA 94114**

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Suzanne Shade**

This statement was filed with the County Clerk of San Francisco County on **12-19-2019**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Marielyne L. Argente**
Deputy County Clerk
12/19/2019

12/26/19 + 01/02/20 + 01/09/20 + 01/16/20

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Balboa Pet Hospital**
Located at **3329 Balboa Street, San Francisco, CA 94121**
This fictitious business name was filed in the County of San Francisco on **06/1/2018** under file **2018 0381712-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Alice K. Clary
121 Trellis Drive.
San Rafael, CA 94903

This business was conducted by a **A MARRIED COUPLE**

Signed: **Alice K. Clary**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
01/09/2020

01/23/20 + 01/30/20 + 02/06/20 + 02/13/20

3 Keys to Building Strong General Contractor-Client Relationships

Continued from page 8

Don't be shy in offering advice and alternatives to your client. Part of your duty to your client is to provide your expertise and knowledge. This can be anything from construction methods and constructability of architectural drawings to subcontractor selection to the building materials and finishes selected for the project.

Keeping your client engaged in the entire construction process also makes it easier to work through change orders and other bumps in the road. Guiding them through the process and being open and honest about how changes will impact the cost and construction timetable is a great way to gain your client's trust.

SOURCE:
www.constructconnect.com/blog/3-keys-to-building-strong-general-contractor-client-relationships

African-American Small Business Owners

Continued from page 7

employing two to five employees, and 12 percent employing six to 10 workers.

Financing Trends

More African-American small business owners leverage cash to fund their businesses than other small business owners, 41 percent versus 32 percent respectively.

Alternative forms of funding, such as Rollovers for Business Start-ups (ROBS), a form of financing that allows small businesses owners to tap into eligible retirement accounts to fund their businesses without tax penalties, grew by 21 percent in popularity year over year. Other forms of financing that increased in popularity included unsecured loans, lines of credit, and SBA loans. Meanwhile, equipment leasing and crowdfunding both saw decreases in use — currently only 3 percent of African-American small business owners use equipment leasing, and only 1 percent utilize crowdfunding.

“It's exciting to see African-American business owners increasingly confident about the state of business in today's current climate,” said David Nilssen, CEO of Guidant Financial. “It takes confidence to open and maintain a small business and having a positive outlook will inevitably lead to increased growth and opportunity.”

SOURCE: www.guidantfinancial.com

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